

- 1. The Active System Designer and Programmer is a Registered Dietitian with Food Service Management experience who is on staff full time and totally dedicated to the consistent issue free operation of the software while constantly upgrading and adding new features.
- 2. Value added software from Food Vendors is "Foot In the Door" software that is incomplete and paid for many times over through ...

Upcharges
Cherry Picked Price Changes
Indirect Support Fees
Make due work arounds
Limited Culture Change Support

- 3. Tray Card Options added by Medical Charting Software Companies are just that. Dietary is only considered to be an option added at the request of customers. The "Dietary Option" is a "good enough" attempt to make the software comprehensive. You end up with an incomplete tray card package similar to the food vendor value added software and paid for in a multitude of support fees.
- 4. Dietitian Agency software is sold as a do all, end all software package, but the programmer of the system is long gone, or addresses issues with the software at great expense. Dietitian Agencies consider programming to be a secretarial function to be budgeted and addressed annually. Issues will be addressed in the next version or upgrade. In the mean time, make due. When the new version comes out, the issues are addressed, but you are also presented with an entirely new set of issues. This is because the agency probably had to hire a new programmer to re-write the system because the original programmer is either unavailable, or charging too much.